



A Brief Presentation:

Bati Service has been a recognized industry leader in Tanzania since the year 2001. We are a full service electrical contracting company known for our quality of work and reliability. We specialize in industrial and commercial projects but smaller jobs are completed with equal excellence.

The company was established in May 1997. We are a Tanzanian majority shareholders company and proud of our history of service excellence that is unrivalled in Tanzania.

We have the best people in the business. More than 100 professionals deliver the technical skill and physical capacity to respond safely, quickly and cost effectively to any project. Supported by a stock of more than 2000 different items and over 300m², from breakers to cables and a large choice of Distribution Boards, all needs can be fulfilled at best delays.

We are ABB Channel Partner and Delta Energy Systems Agent in Tanzania bringing best materials at the most competitive prices.

Our headquarters are based in Kawe Beach, 15 Km north of Dar es Salaam City Center; Bati Service has recently opened permanent offices across the nation in Arusha, Mwanza, Mbeya and Dodoma. This national presence and local strength allows us to serve our clients quickly and efficiently.

From big jobs to small, from Electrical installation to panel building and retail, from surveys to engineering, we bring the same care and attention, giving our best for each job. Bati Service has built relationships with all sorts of organizations recognized nationally and internationally such as Vodacom, Panafrica, Holtan, SDV, Exim Bank, Twiga Cement, NSN, Tigo, Huawei, and Total...

Bati Service Co. Ltd in figures:

- More than 100 professionals including 4 expatriates and 6 engineers.
- 3,5 to 3,7 Million USD Sales since 2012.
- 15 vehicles including 2 Cranes, utility vehicles and motorbikes.
- Nationwide presence: DSM, Arusha, Mbeya, Dodoma and Mwanza.
- More than 20 Clients giving us their constant trust for years.
- Operating in Tanzania since 1997.

Bati Service Co. Ltd

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Kawe Beach
PO Box 14507 DSM
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Fax: +255 (22) 2 61 73 54

Legal Information:

TIN: 100-258-129
VRN: 10-013237-Z
Business License: 950051
CRB Registration: E2/0014/1/11- Class 2

Contacts:

Managing Director: Benoit Ducarme - Electromechanical Engineer
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Sales Department
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Tendering Manager: Richie Buccat

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Finance Department

Finance & Administrative Manager: Shargia Feizi

Mobile: 07 62 61 27 17

Email: ShargiaF@batiservicetz.com

Bank details:

Name of the Bank:	BOA BANK TANZANIA.
Branch:	NDC Branch.
Account Name:	BATI SERVICE CO. LTD.

Account Number:	Currency.
10200931009.	TZS.
10200931017	USD.
Swift Code.	EUAFTZTZ.

Registrations:

TIN: 100-258-129 and VRN: 10-013237-Z

Certificate of Incorporation No 32032

Contractor Registration Board, CRB: Electrical License class 2, E2/0014/1/11

Ewura, class B at the Name of Benoit Ducarme, 0094

Various registrations with Tanesco.

Man Power:

From survey, designing, conception, realization, installation to the delivery of the final product as per clients and international standards requirements, we involve our best people in our projects:

- 6 engineers to prepare and review the work

- 10 site supervisors and foremen to conduct the work
- 45 qualified technician to execute the work
- 5 Managers to insure a best level of quality and rapidity

Infrastructures, Equipments, Vehicles

Our workshop (250m²) is equipped by all tools and equipments necessary for panel building, panel assembly, repair of various electrical equipment, operated with a team of qualified and experienced Technicians. We also build metal frames and enclosures of any sizes, colors and requirements.

Our Stock (300m², 2000+ items) have all kits for ABB Distribution boards, breakers, switch gears, transformers, copper bars... all required material for electrical installation : cables, cable trays, trunking, pipes, switch sockets, switches...

Shop in Mwanza with sales Representative in various Industries.

We have a large fleet of vehicles to answer any need anywhere:

- 3 Motor bikes
- 6 utility cars
- 9 cars
- 1 Canter Truck with Crane
- 1 heavy load truck for 20 feet container with a crane
- 3 Heavy duty vans
- 2 Bajaj

Our Clients:

Vodacom: Since 2003, we have become over years the number one contractor for Vodacom for all their electrical installation and maintenance including: 2 switches in DSM, 4 in country, head office in Dar and various Vodashop.

Bati Service is providing them power generation equipment: generator installation, distribution boards, cable management, UPS... as well as the wiring of any new equipment in their Data Center. We have a maintenance contract keeping our technicians at disposition 7 days a week, 24 Hours a day for any emergency call out with a response time of 2 Hours in DSM, 24H upcountry.

In addition to maintenance contract on all switches, we are reviewing and inspecting all their electrical installation by different surveys including thermo graphic survey.

Panafrican: after years of business and mutual trust and understanding, Panafrica chose us for the electrical installation of the entire CNG project in DSM. CNG is a Government lead project to install gas station. We do as well electrical installation and maintenance for their offices in Barclays Building and TDFL.

Holtan: one of our longest relations has leaded us to get the contract for electrical installation of 12 floors of Exim Tower. Previously we have been contracted for all the Exim branches all over Tanzania.

SDV: after several problems encountered in their electrical installation, SDV gave us their trust to renew their installation, including their IT network. Since then, more jobs were required in various locations to standardize all their electrical installation.

Tigo: on top of several installations, we are as well doing overall power survey by different techniques including thermo graphic inspection.

Total: Electrical installation of all new gas station toward Tanzania

Twiga Cement: Electrical installation of their new plant and technician performing preventive maintenance.

Beach Residence Ltd: Design, supply and installation of the hotel power supply with 2 x transformers 1000KVA, Main distribution Board including PLC to control the 3 generators, all sub distribution boards.

SOGEA SATOM (Vinci Construction): electrical installation of the water station in Mbeya

NSN, Huawei, Moevenpick, Zain, Embassies, Petrobras, Exim bank, Interchick, Tanganyika Instant Coffee, AteMi, BM Telecoms, Areva, IST, Las Vegas Casino, Nampak, Pelmer, Six Telecoms, Simbanet, Strabag, TBL, Wartsila, WIA... are as well used to deal with us since several years.

We have gained our client due to our experience and market recognition; we are keeping them for the quality of our work as well as for the quality of our interaction with them.

